# Joint United Nations Regional Commissions Trade Facilitation and Paperless Trade Implementation Survey 2015

# Sub-Regional Notes — South and South-West Asia<sup>1</sup>

Prepared by



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#### Disclaimers:

This note is a complement to the more elaborate Regional (Asia-Pacific) Report. It should best be read in conjunction with it, as well as the associated Country Notes, which can be found at: http://unnext.unescap.org/UNTFSurvey2015.asp

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## 1. Introduction

It is well understood that reducing trade costs is essential in enabling economies to effectively participate in regional and global value chains and continue to use trade as a main engine of growth and sustainable development. Recent studies suggest that much of the trade cost reductions achieved over the past decade have been through elimination or lowering of tariffs. Further trade cost reduction therefore, will have to come from tackling non-tariff sources of trade costs, such as inefficient transport and logistics infrastructure and services, but also cumbersome regulatory procedures and documentation. Indeed, trade facilitation – the simplification and harmonization of import, export and transit procedures –, including paperless trade – the use and exchange of electronic data and documents to support the trade transaction process –, has taken increasing importance, as evidenced by the successful conclusion of the negotiations on a WTO Trade Facilitation Agreement in December 2013, and the progress made at ESCAP on developing a complementary regional arrangement for the facilitation of cross-border paperless trade since 2012.

This note is part of a new global effort by all United Nations Regional Commissions (UNRCs), in cooperation with other interested international organizations<sup>3</sup>, to provide reliable and sufficiently detailed data on the implementation of trade facilitation in general - and single window and paperless trade in particular at the global level. It features the results of the 2015 UNRCs Joint Survey on Trade Facilitation and Paperless Trade implementation for the South and South-West Asian (SSWA) sub-region, covering Afghanistan, Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan, Sri Lanka and Turkey. This note is a complement to the more elaborate Regional (Asia-Pacific) Report. It should best be read in conjunction with it, as well as the associated Country Notes.<sup>4</sup>

The survey was prepared taking into account the final list of provisions included in the WTO Trade Facilitation Agreement (TFA) as well as the content of the draft text of the regional UN treaty on cross-border paperless trade facilitation under negotiation at ESCAP. It covers 38 trade facilitation measures divided into four groups, namely, *General trade facilitation measures*, *Paperless trade*, *Cross-border paperless trade* and *Transit facilitation*. The *General trade facilitation measures* — as well as *Transit facilitation* measures — are essentially measures featured in the WTO TFA. In contrast, most paperless trade and, in particular, cross-border paperless trade measures, are not specifically featured in the WTO TFA, although their implementation in many cases would support the better implementation of many of the *General trade facilitation measures*. Survey results for the South and South-West Asian sub-region are presented below.

<sup>&</sup>lt;sup>2</sup> For example, see ESCAP (2011), Asia-Pacific Trade and Investment Report 2011, United Nations.

<sup>&</sup>lt;sup>3</sup> The survey has been conducted in close collaboration with OECD, ITC and UNCTAD, as well as several subregional organizations, such as SELA in Latin America, and OCO in the South Pacific.

<sup>&</sup>lt;sup>4</sup> More information is available in the regional, other sub-regional and national reports at: http://unnext.unescap.org/UNTFSurvey2015.asp

<sup>&</sup>lt;sup>5</sup> The survey questionnaire is available in full at: <a href="http://unnext.unescap.org/tfforum14-survey.asp">http://unnext.unescap.org/tfforum14-survey.asp</a>

# 2. Trade facilitation implementation in South and South-West Asia: Overview

Figure 1 shows the overall implementation levels of nine (9) South and South-West Asian countries based on a common set of 31 trade facilitation and paperless trade measures included in the survey<sup>6</sup>. The sub-regional average implementation of this comprehensive set of trade facilitation measures stands at 41.3%, which is below the regional Asia-Pacific average (46.5%). India has the highest implementation rate at 67.7%, and – together with Turkey, Maldives, Pakistan and Sri Lanka – has implementation scores higher than the regional average.

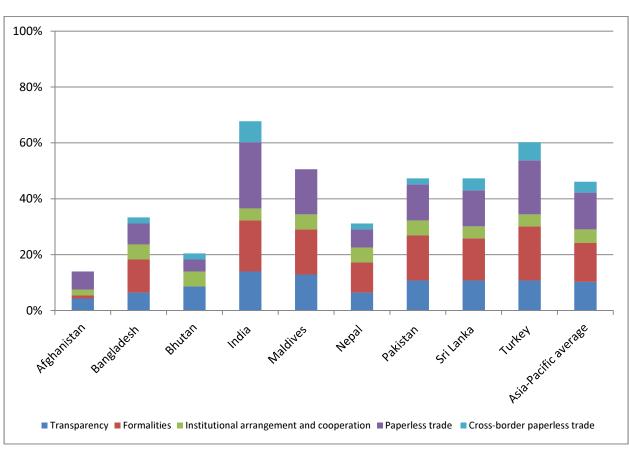


Figure 1: Overall implementation of trade facilitation measures in South and South-West Asian countries

Source: ESCAP, UNRCs TF Survey 2015

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<sup>&</sup>lt;sup>6</sup> Among 38 trade facilitation measures surveyed, three measures including 20. Electronic Submission of Sea Cargo Manifests, 33.Alignment of working days and hours with neighbouring countries at border crossings, and 34. Alignment of formalities and procedures with neighbouring countries at border crossings are excluded for calculating the overall score as they are not relevant to all countries surveyed. Similarly, four transit facilitation measures are also excluded. The overall score of each country is simply a summation of the scores of implementation (3,2,1 or 0) it receives for each trade facilitation measure. The maximum possible (full) score of a country is 93 and the average score across all 44 countries is 43.3 (or 46.5% in percentage term).

Figure 2 presents an overview of the implementation of trade facilitation measures (measured by percentage) in the different Asia-Pacific sub-regions as well as the average level of implementation of countries within each group. South and South-West Asia has the fifth highest average level of implementation (41.3%) after North and Central Asia.

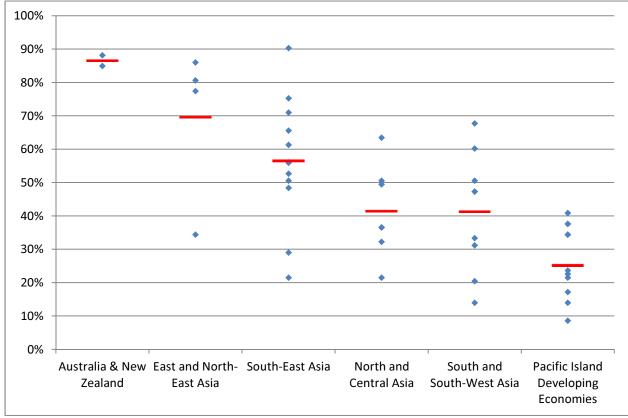


Figure 2: Trade facilitation implementation in Asia-Pacific sub-regions

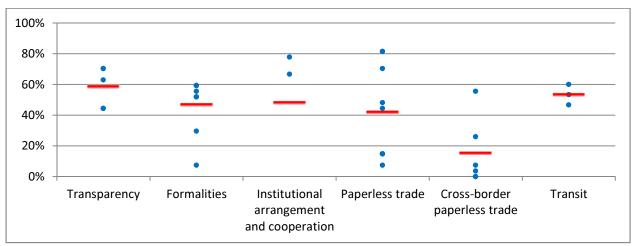
Trade Facilitation Implementation of individual economies (%
 Average Trade Facilitation Implementation of the group (%)

Source: ESCAP, UNRCs TF Survey 2015

## 2.1 Most and least implemented trade facilitation measures

In South and South-West Asia, most trade facilitation measures including *Transparency, Formalities, Institutional arrangement and cooperation, Paperless trade, and Transit* are all relatively better implemented than *Cross-border paperless trade*, which lags behind the rest. Specific measures under each category are discussed in Table 2.

Figure 3: Implementation of different groups of trade facilitation measures: South and South-West Asian average



Notes: Blue dots show regional average implementation level of individual measures within each group.

Average sub-regional implementation level by groups of measures.

Table 1: Most and least implemented measures in South and South-West Asia (within each group of trade facilitation measures)

	Most implemented	Least implemented
Transparency	Publication of existing import-export regulations on the internet     Stakeholder consultation on new draft regulations (prior to their finalization)	Advance publication/notification of new regulation before their implementation     Advance ruling (on tariff classification)
Formalities	<ol> <li>Risk management</li> <li>Pre-arrival processing</li> <li>Post-clearance audit</li> </ol>	Establishment and publication of average release times
Institutional arrangement and cooperation	National Trade Facilitation Committee	Government agencies delegating controls to Customs authorities
Paperless trade	Electronic/automated Customs Systems     Internet connection available to Customs and other trade control agencies at border-crossings	Electronic Application and Issuance of Preferential Certificate of Origin     Electronic Application for Customs Refunds     Electronic Single Window System
Cross-border paperless trade	Laws and regulations for electronic transactions	1. Electronic exchange of Sanitary & Phyto-Sanitary Certificate 2. Banks and insurers retrieving letters of credit electronically 3. Electronic exchange of Certificate of Origin 4. Engagement in trade-related cross-border electronic data exchange

# 3. Implementation of trade facilitation measures: A closer look

# 3.1 "Transparency" measures

Five trade facilitation measures included in the survey can be categorized as "Transparency" measures. They relate to Articles 1-5 of the WTO TFA and GATT Article X on Publication and Administration of Trade Regulations.

Publication of existing import-export regulations on the internet

100%

Stakeholder consultation on new draft regulations (prior to their finalization)

Advance ruling (on tariff classification)

Advance publication/notification of new regulation before their implementation

South and South-West Asia average ——— Asia-Pacific average ——— East and North-East Asia average

Figure 4: Implementation of "transparency" measures: South and South-West Asian average

Source: ESCAP, UNRCs TF Survey 2015

Figure 5: State of implementation of "transparency" measures for trade facilitation in South and South-West Asia (in %)

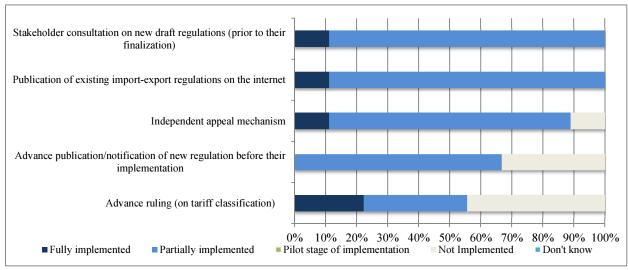


Figure 4 shows the average level of implementation of all five "transparency" measures across the sub-region, compared to the regional ones and taking the best performer among sub-regions, East and North-East Asia, as the benchmark. The average weighted implementation score of all five "transparency" measures across the South and South-West Asian sub-region is almost 60%, which is below both the Asia-Pacific regional average and the East and North-East Asian sub-regional average.

Figure 5 shows that the most implemented measures are Stakeholder consultation on new draft regulations and Publication of existing import-export regulations on the internet; they have both been at least partially implemented by all countries in the sub-region. Advance ruling (on tariff classification) is the least implemented measure, and has been at least partially implemented in less than 60% of all countries.

## 3.2 "Formalities" facilitation measures

Eight of the general trade facilitation measures included in the survey are categorized as "formalities" facilitation measures, aimed at streamlining and/or expediting regulatory trade procedures. They relate to Articles 6-10 of the WTO TFA and GATT Article VIII on "Fees and Formalities connected with Importation and Exportation".

Figure 6 shows that the average weighted implementation score of "formalities" facilitation measures in this sub-region is less than 50%, which is below both the Asia-Pacific regional average and the East and North-East Asian sub-regional average.

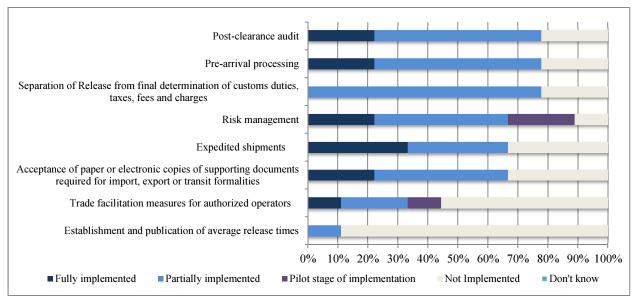
The implementation rates of "formalities" measures in the sub-region are presented in Figure 7. *Post-clearance audit, Pre-arrival processing* and *Separation of Release from final determination of customs duties, taxes, fees and charges* are the most implemented measures in the sub-region; they have been at least partially implemented in almost 80% of all countries. The least implemented measure is *Establishment and publication of average release times,* which has been partially implemented in around 10% of all countries.

Risk management 100% Acceptance of paper or electronic copies of supporting documents Pre-arrival processing required for import, export or transit formalities **Expedited shipments** Post-clearance audit Separation of Release from final Trade facilitation measures for determination of customs duties, authorized operators taxes, fees and charges Establishment and publication of average release times South and South-West Asia average --- Asia-Pacific average East and North-East Asia average

Figure 6: Implementation of trade "formalities" facilitation measures: South and South-West Asia

Source: ESCAP, UNRCs TF Survey 2015

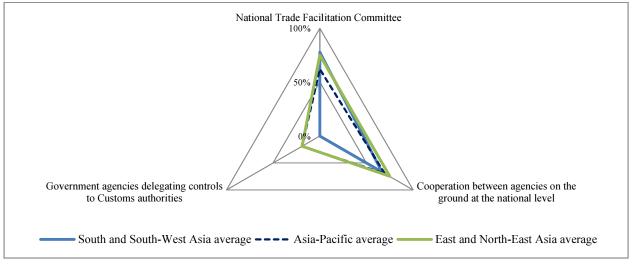




# 3.3 "Institutional arrangement and cooperation" measures

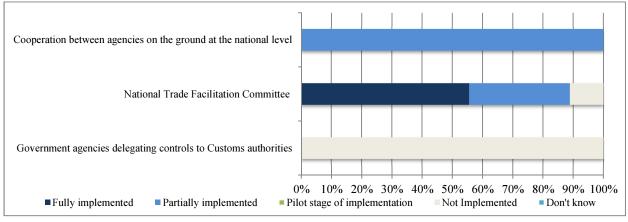
Three trade facilitation measures featured in the survey are grouped under "Institutional and cooperation" measures. These relate to the long-standing recommendation that a national trade facilitation body and other measures be implemented to ensure coordination and cooperation among the various government agencies and other stakeholders involved in facilitating trade.<sup>7</sup> All three measures are also specified in various Articles of the WTO TFA.

Figure 8: Implementation of "institutional arrangement and cooperation" measures: South and South-West Asian average



Source: ESCAP, UNRCs TF Survey 2015

Figure 9: State of implementation of "institutional arrangement and cooperation" measures for trade facilitation in South and South-West Asia (in %)



Source: ESCAP, UNRCs TF Survey 2015

<sup>7</sup> See, for example, UN/CEFACT Recommendation No. 4 on establishment of national trade facilitation bodies, first issued in 1974.

Figure 8 shows that the average weighted implementation score of the three "institutional arrangement and cooperation" measures in this sub-region is around 50%, which is similar to the situation at both the Asia-Pacific regional level and the East and North-East Asian sub-regional level.

Figure 9 shows that *Cooperation between agencies on the ground at the national level* is the most implemented measure, having been at least partially implemented in all countries. *National trade facilitation committees* is also particularly well implemented, enjoying full implementation in more than 50% of all countries, and being at least partially implemented in almost 40% of all countries. In contrast, no countries have implemented *Government agencies delegating controls to Customs authorities,* making it the least implemented measure of this group.

## 3.4 "Paperless trade" measures

Nine of the trade facilitation measures included in the survey are categorized as "Paperless trade" measures. All these measures involve the use and application of modern information and communications technologies (ICT) to trade "formalities", starting from the availability of internet connections at border-crossings and customs automation to full-fledged electronic single window facilities. Many of the measures featured here are closely related to those specified in the WTO TFA, although the new WTO agreement typically only encourages economies to work towards implementation of such measures, rather than make them a requirement.<sup>8</sup>

The average weighted implementation level of "paperless" measures in South and South-West Asia is around 40% (Figure 10). This level is lower than both the Asia-Pacific regional average and the East and North-East Asian sub-regional average. Figure 11 shows that *Internet connection available to Customs and other trade control agencies at border-crossings* and *Electronic/automated Customs System* are the most implemented measures, and have been at least partially implemented in all countries in the sub-region. In contrast, the least implemented measure is *Electronic application and issuance of preferential certificate of origin*, which has been partially implemented in only 10% of countries in SSWA.

<sup>&</sup>lt;sup>8</sup> An example of this is the WTO TFA Article 10.3 on Single Window, which reads as follows: "Members shall endeavour to establish or maintain a single window, enabling traders to submit documentation and/or data requirements for importation, exportation, or transit of goods through a single entry point to the participating authorities or agencies... Members shall, to the extent possible and practicable, use information technology to support the single window."

Electronic/automated Customs System Internet connection available to Customs and Electronic Application for Customs Refunds other trade control agencies at bordercrossings E-Payment of Customs Duties and Fees Electronic Single Window System Electronic Application and Issuance of Electronic submission of Customs Preferential Certificate of Origin declarations Electronic Submission of Air Cargo Electronic Application and Issuance of Trade Manifests South and South-West Asia average ---- Asia-Pacific average East and North-East Asia average

Figure 10: Implementation of "paperless trade" measures: South and South-West Asian average

Source: ESCAP, UNRCs TF Survey 2015

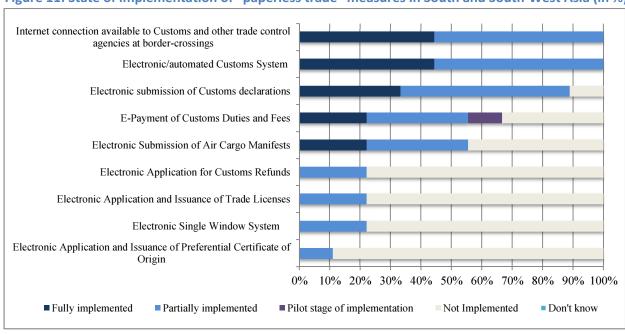
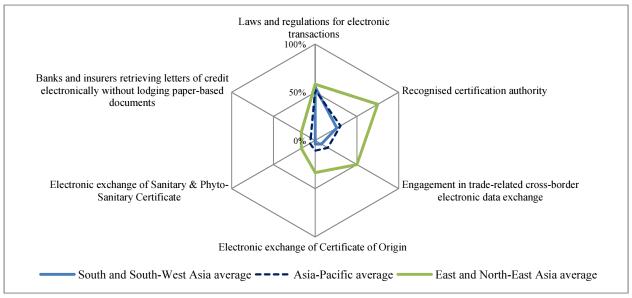


Figure 11: State of implementation of "paperless trade" measures in South and South-West Asia (in %)

# 3.5 "Cross-border paperless trade" measures

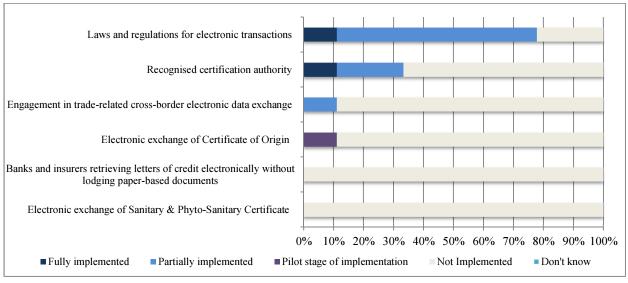
Six of the trade facilitation measures included in the survey are categorized as "cross-border paperless trade" measures, as shown in Figure 12.

Figure 12: Implementation of "cross-border paperless trade" measures: South and South-West Asian average



Source: ESCAP, UNRCs TF Survey 2015

Figure 13: State of implementation of "cross-border paperless trade" measures in South and South-West Asia (in %)



Two of the measures, Laws and regulations for electronic transactions and Recognized certification authority, are basic building blocks towards enabling the exchange and legal recognition of trade-related data and documents not only among stakeholders within a country, but ultimately also between stakeholders along the entire international supply chain. The other four measures relate to the implementation of systems enabling the actual exchange of trade-related data and documents across borders to remove the need for sending paper documents.

As shown in Figure 12, the average weighted implementation of these measures in South and South-West Asia is 15%, which is lower than both the regional Asia-Pacific average and the East and North-East Asian sub-regional average. Figure 13 shows that the most implemented measure is *Laws and regulations for electronic transactions*, which has been at least partially implemented in almost 80% of countries. The least implemented measures are *Banks and insurers retrieving letters of credit electronically without lodging paper-based documents* and *Electronic exchange of Sanitary & Phyto-Sanitary Certificate*, which have not been implemented in any country. *Electronic exchange of Certificate of Origin* has been implemented on a pilot basis in one country (India).

## 3.6 "Transit facilitation" measures

Three trade facilitation measures included in the survey relate specifically to transit facilitation and WTO TFA Article 11 on *Freedom of Transit*. The intent of these measures is to reduce as much as possible all the formalities associated with traffic in transit, allowing goods from one country and destined to another country to be seamlessly transported through one or more other transit countries. These measures are particularly important to landlocked developing countries, whose goods typically need to go through a neighboring country's territory before reaching a sea port for onward transportation to their final destination.

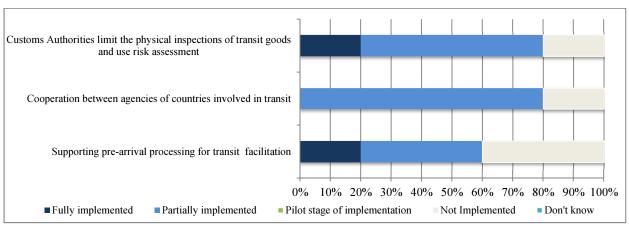
Cooperation between agencies of countries involved in transit

South and South-West Asia average ——— Asia-Pacific average ——— East and North-East Asia average

Figure 14: Implementation of "transit facilitation" measures: South and South-West Asian average

Source: ESCAP, UNRCs TF Survey 2015

Figure 15: State of implementation of "transit facilitation" measures in South and South-West Asia (in %)



Source: ESCAP, UNRCs TF Survey 2015

As shown in Figure 14, the average weighted implementation level of "transit facilitation" measures in the sub-region is around 50% across all measures, which is lower than both the Asia-Pacific regional average and the East and North-East Asian sub-regional average. Figure 15 shows that *Customs Authorities limit the physical inspections of transit goods and use risk assessment* and *Cooperation between agencies of countries involved in transit* are the most implemented measures, having been at least partially implemented in 80% of all countries. In contrast, *Supporting pre-arrival processing for transit facilitation* has been at least partially implemented in 60% of all countries, making it the least implemented measure in the sub-region.

# 4. Moving up the trade facilitation ladder towards seamless international supply chains

This note, which is best read in conjunction with the regional (Asia-Pacific) report as well as individual country notes, presented data on trade facilitation and paperless trade implementation for South and South-West Asia. Based on an ambitious package of more than 30 trade facilitation measures included in the survey, the average trade facilitation implementation in SSWA is found to be 41.3%, placing it among the middle-ranking sub-regions and indicating ample room for improvement. The assessment confirms that while some countries in SSWA have been actively engaged in implementing measures to improve transparency, enhance inter-agency coordination and cooperation, and streamline fees and formalities associated with trade, there is still much scope for work on trade facilitation. In particular, the recognition of electronic certificates in cross-border paperless trade transactions is an area that requires more focus and improvement.

Overall implementation of trade facilitation systems in the South and South-West Asian sub-region is typically just below the Asia-Pacific regional average. India and Turkey are pulling ahead, but landlocked neighbours such as Nepal, Bhutan and Afghanistan are still struggling to implement trade facilitation initiatives in the sub-region. Some of the challenges mentioned by SSWA, such as lack of coordination between government agencies; lack of political will; lack of a clearly designated lead agency; and lack of human and financial resources have possibly contributed to the slow implementation of some of these advanced trade facilitation measures.

Figure 16 shows implementation of trade facilitation as a step-by step process, based on the five core groups of measures included in this survey. It also shows the cumulative implementation level of trade facilitation measures in each SSWA country included in the survey, revealing wide disparities across countries. However, cross-border paperless trade facilitation is the least implemented of all groups of measures, and all countries have significant room to make progress in all areas of trade facilitation, starting with institutional arrangements and enhancing inter-agency cooperation.

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<sup>&</sup>lt;sup>9</sup> Available at: <a href="http://unnext.unescap.org/UNTFSurvey2015.asp">http://unnext.unescap.org/UNTFSurvey2015.asp</a>

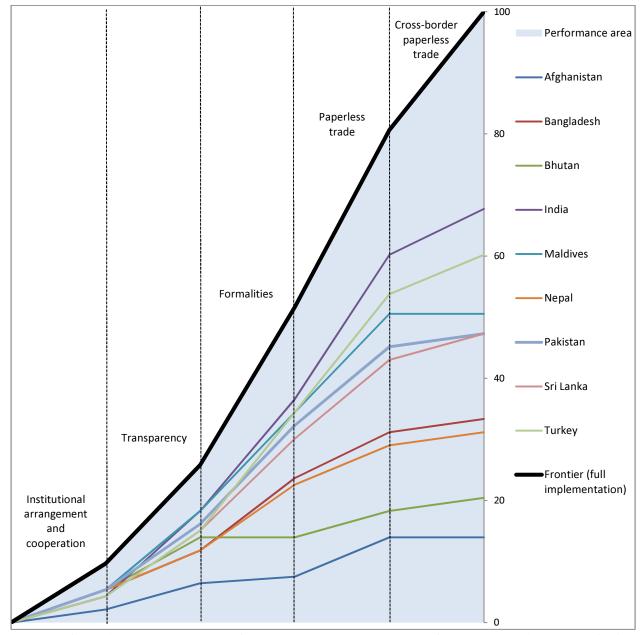


Figure 16: Moving up the trade facilitation ladder towards seamless international supply chains

*Note*: the figure shows cumulative trade facilitation implementation scores of South and South-West Asia for five groups of trade facilitation measures included in the survey. Full implementation of all measures = 100. *Source*: ESCAP, UNRCs TF Survey 2015